

# RANJAN B. KINI

School of Business & Economics  
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## EDUCATION

1985 *Doctor of Philosophy in Business Administration*,  Texas Tech University, Lubbock, TX, Operations Management and Management Information Systems

1981 *Master of Business Administration*,  Northern Illinois University, DeKalb, IL

1976 *Bachelor of Engineering in Mechanical Engineering*,  Karnataka Regional Engineering College, (currently NITK), Surathkal, India

## CERTIFICATION

1991 *Certified in Production & Inventory Management*,  APICS, Falls Church, VA, 1991

## EXPERIENCE

### Teaching:

- **8/90 – present Professor**, School of Business and Economics,  Indiana University - Northwest, Gary, Indiana, USA. (1990-95: Assistant, 1996-2002: Associate)
- **6/18 – Visiting Professor**, Turku School of Economics,  University of Turku, Turku, Finland, Sponsored by *Inforte*, Finland.
- **10/13 – Visiting Professor and Dissertation Evaluator & Opponent**,  Abo Akademi, College of Computer Science, Turku, Finland
- **3/10 – Visiting Professor**, Turku School of Economics,  University of Turku, Turku, Finland
- **5/06 – 6/06 Visiting Professor**, Joint Ph.D. program of  Bangkok University, Bangkok, Thailand and University of Nebraska, Lincoln, USA.
- **3/06 – Visiting Professor**, International MBA Program,  Naresuan University, Bangkok, Thailand.
- **1/05 - 4/05 On Sabbatical Leave – received Rotary International Grant (\$12,500) - Visiting Professor**, School of Business Administration,  Universidad Adolfo Ibanez, Santiago, Chile.
- **5/03 - 7/03 Visiting Professor**, Joint Ph.D. program of  Bangkok University, Bangkok, Thailand and University of Nebraska, Lincoln, USA.

- **5/01 – 7/01 Visiting Professor**, Graduate School of Business,  Loyola University of Chicago, Chicago, IL, USA.
- **5/00 - 7/00 Visiting Professor**, Joint Ph.D. program of  Bangkok University, Bangkok, Thailand and University of Nebraska, Lincoln, USA.
- **1/98 - 5/98 On Sabbatical Leave - received Rotary International Grant (\$10,000) – Visiting Professor**, International MBA Program, Graduate School,  Bangkok University, Bangkok, Thailand.
- **8/85 - 8/90 Assistant Professor**, ISOM Department, Bryan School of Business and Economics,  The University of North Carolina at Greensboro, Greensboro, NC.
- **8/82 - 8/85 Part-time Instructor**, ISQS Department, College of Business Administration,  Texas Tech University, Lubbock, TX.
- **8/81 - 5/82 Instructor**, Management Department, College of Business,  Northern Illinois University, De Kalb, IL.

#### Work:

- ❖ 8/81 - 5/82 **Small Business Institute Director**,  Northern Illinois University, De Kalb, Illinois - supporting area small businesses by providing management expertise.
- ❖ 12/76 - 8/78 **Production Engineer**, Engineering Projects Limited, Ardiya Housing Project, KUWAIT

### RESEARCH

#### Monograph

EDI: The Binding Web of Quick Response Philosophy, published by American Production and Inventory Control Society, Falls Church, VA, September 1992.

#### In progress manuscript:

- Kini, R. B., Zhao, Q. "Location based advertising strategy in China & Hong Kong", currently analyzing the data and writing the paper targeting for a journal.
- Kini, R. B., "Internet Banking Adoption", A longitudinal Internet banking adoption study in Bangkok, Thailand.
- Azemi, Y., Kini, R. B., "Understanding recovery strategy expectations in e-commerce: A reflection of the U.S. consumers". This is a book chapter in a book titled: Leveraging Computer-Mediated Marketing Environments.
- Azemi, Y., Kini, R. B., "Ecommerce Service Daily Failure strategies and practices – US & Kosovo”.

#### Refereed Journal Articles

25. “Changing Attitudes Towards Location Based Advertising in USA & Finland”, **Journal of Computer Information Systems**, <http://www.tandfonline.com/doi/abs/10.1080/08874417.2016.1192519> , 2017. (Ranjan Kini, Reima Suomi)
24. “Factors Driving Computer Referrals and Usage: An Empirical Study in Banking Sector”, **International Journal of Computer and Information Technology**, Vol.2, Issue 2, pp 297-302, March 2013, available at [www.ijcit.com](http://www.ijcit.com) (Orose Leelakulthanit, Ranjan Kini, Subir Bandyopadhyay)
23. “Critical Success Factors in the Implementation of Enterprise Resource Planning Systems in Small and Midsize Businesses: Microsoft Navision Implementation”, **International Journal of Enterprise Information Systems**, 9(1), 97-117, January-March, 2013, IGI Global, Philadelphia, PA. (Ranjan Kini, Savitri Basaviah)
22. “Challenges of Multicultural Data Collection and Analysis: Experiences from the Health Information System Research”, **European Journal of Business Research Methods**, Vol. 7, Issue 1, December 2009, pp 75-82, available online at [www.ejbrm.com](http://www.ejbrm.com), Academic Conferences Limited, Reading, UK. (Reetta Raitoharju, Eeva Heiro, Ranjan Kini, Martin D'Cruz)
21. “Adoption and Evaluation of Mobile Commerce in Chile”, **Electronic Journal of Information Systems Evaluation**, Vol. 12, Issue 1, February 2009, pp 75-88, available online at [www.ejise.com](http://www.ejise.com), Academic Conferences Limited, Reading, UK. (Ranjan Kini)
20. “Is it Time to get ready for *Orwellian ID*?” **Information Systems Management Journal**, Taylor & Francis Publications, USA. 2009. (Ranjan Kini, Michael Wilson)
19. “A Critical Review of Online Affiliate Models” **Journal of Academy of Business and Economics**, Stockholm. Sweden, Vol., 9 (4), 2009. (Subir Bandyopadhyay, Ranjan Kini, Julie Wolfe)
18. “Vendor Availability: A Key Factor for Outsourcing in Chilean ICT Sector”, **Information Management & Computer Security**, Emerald Publications, UK, 2007. (Ranjan Kini)
17. “Adoption and Diffusion of M-commerce”, **Encyclopedia of Mobile Computing and Commerce**, IDEA Group Inc., Hershey, PA, 2006. (Ranjan Kini, Subir Bandyopadhyay)
16. “mCommerce and eCommerce in Thailand – A Value Space Analysis”, **International Journal of Mobile Communications**, Inderscience Enterprises, Wolverton Mill, England, UK, 2004. (Ranjan Kini, Somboon Thanarithporn)

15. “Making Total Quality Initiatives Successful in Thailand – The Motivation Theory Effect”, **Journal of Transnational Management Development**, Boston, MA, 2004. (Ranjan Kini, Charles J. Hobson)
14. “Shaping of Moral Intensity Regarding Software Piracy: A Comparison Between Thailand and U.S. Students,” **Journal of Business Ethics**, The Netherlands, 2004. (Ranjan Kini, H. V. Ramakrishna, B. S. Vijayraman)
13. “An Exploratory Study of Moral Intensity Regarding Software Piracy of Students in Thailand,” **Behaviour & Information Technology**, England, Vol. 22, No. 1, 2003, pp. 63-70. (Ranjan Kini, H. V. Ramakrishna, B. S. Vijayraman)
12. “Motivational theories and Successful Total Quality Initiatives”, **International Journal of Management**, Dorset, England, Vol. 19, No. 4, 2002, pp. 605-613. (Ranjan Kini, Charles Hobson)
11. “Peer-to-Peer Computing: A Technology Reborn”, **Information Systems Management**, New York, NY, Vol. 10, No. 3, 2002, pp. 74-84. (Ranjan Kini)
10. “Information Technologies in Manufacturing for performance: The Challenge for Thai Manufacturers”, **Information Management & Computer Security**, Bradford, England, Vol. 10, No. 1, 2002, pp. 41-48. (Ranjan Kini)
9. “Shaping of Moral Intensity Regarding Software Piracy in University Students: Immediate Community Effects”, **Journal of Computer Information Systems**, Oklahoma City, OK, Vol. XXXXI, No. 4, 2001, pp. 47-51. (Ranjan Kini, H. V. Ramakrishna, B. S. Vijayraman)
8. “An Empirical Study of Software Piracy and Moral Intensity Among University Students”, **Journal of Computer Information Systems**, Oklahoma City, OK Vol. XXXX, No. 3, 2000, pp. 62-72. (Ranjan Kini, Anna R. Rominger, B. S. Vijayraman)
7. “IS Outsourcing Evaluation Strategy - A Precursor to IS Outsourcing”, **International Journal of Management**, Dorset, England. Vol. 17, No.1, 2000, pp. 99-109. (Ranjan Kini)
6. “IS Outsourcing - Beyond the 'Bandwagon’”, **International Journal of Computer Applications in Technology**, Milton Keynes, England, Vol. 9, No. 1, 1996, pp. 48-52. (Ranjan Kini, Nancy Griffioen Reitveld)

5. “Challenges for EDI to be a Global Competitive Tool”, **International Journal of Computer Applications in Technology**, Milton Keynes, England, Vol. 8, No. 3/4, 1995, pp. 243-252. (Ranjan Kini)
4. “Is Price-Quantity-Discount Dead in Just-in-Time Environment?” **International Journal of Operations and Production Management**, MCB University Press, Yorkshire, England, Vol. 15, No. 9, 1995, pp. 261-270. (Omprakash Gupta, Ranjan Kini)
3. “A Data Tree Structure for Hierarchical Structure Processing”, **Computers and Industrial Engineering**, Exeter, England, Vol. 26, No. 3, 1994, pp. 551-564. (Ranjan Kini)
2. “Strategic Information Systems: A Misunderstood Concept?” **Information Systems Management**, New York, NY, Vol. 10, No. 4, 1993, pp. 42-45. (Ranjan Kini)
1. “Part Identification & Group Technology: A New Approach”, **Journal of Manufacturing Systems**, Dearborn, MI, Vol. 10, No. 2, 1991, pp. 134-145. (Ranjan Kini, Charles Mosier, Larry Taube)

#### **Refereed Proceedings Articles**

42. “Role and Impact of Negative EWOM through Social Media Ecommerce Service Recovery” European Conference on Social Media”, Brighton, UK, June 2019. (Ranjan Kini, Yllka Azemi)
41. “Social Media and Negative eWOM and impact – Current research and implications,” European Conference on Social Media, Porto, Portugal, July 2015. (Ranjan Kini)
40. “Challenges in building a Community Health Information Exchange in a Complex Environment,” European Conference on Information Management Evaluation, Cork, Ireland, September 2012. (Ranjan Kini)
39. “Splinternet Era: The opportunities and challenges for Users, Managers, and ICT professionals,” **European Conference on Information Management Evaluation**, Lisbon, Portugal, September 2010. (Ranjan Kini)
38. “Challenges for ICT to Enhance Value in Value-driven health care,” **Conference on Well-being in the Information Society**, Turku, Finland, 2010. (Martin D’Cruz, Ranjan Kini)
37. “Health Information Exchange and its success factors – Comparing the US and Finland,” **Conference on Well-being in the Information Society**, Turku, Finland, 2010. (Eeva Heiro, Reetta Raitoharju, Ranjan Kini, Martin D’Cruz)

36. “Challenges of intercultural data collection: experiences from the health IS research,” Proceedings of the 8th European Conference on Research Methods in Business and Management (ECRM), June, 2009, Valletta, Malta. (Reetta Raitoharju, Eeva Heiro, Ranjan Kini, Martin D’Cruz)
35. “Software Piracy in Chilean e-Society”, The 8<sup>th</sup> IFIP International Conference on eBusiness, eCommerce and eService, Tokyo, Japan, September, 2008. (Ranjan Kini)
34. “Adoption and Evaluation of Mobile Commerce in Chile,” 2<sup>nd</sup> European Conference on Information Management Evaluation, London, England, September 2008. (Ranjan Kini)
33. “The Effects of Information Asymmetry on Consumer Driven Health Plans”, The 7<sup>th</sup> IFIP International Conference on eBusiness, eCommerce and eService, Wuhan, China, October 2007. (Martin D’Cruz, Ranjan Kini)
32. “Is ICT Enabled Price Transparency A Solution to Quality Healthcare?” European Conference on Information Management Evaluation, Montpellier, France, September 2007. (Ranjan Kini, Martin D’Cruz)
31. “Evaluation of Internet Banking Adoption and Diffusion in Chile”, European Conference on Information Management Evaluation, Montpellier, France, September 2007. (Ranjan Kini)
30. “Outsourcing in Chile: Evaluation strategy in the rapidly changing ICT sector, European Conference on Information Technology Evaluation, Turku, Finland, September, 2005. (Ranjan Kini)
29. “Internet Banking Software Ease of Use and Adoption – A Field Study”, European Conference on Information Technology Evaluation, Amsterdam, The Netherlands, November 2004. (Ranjan Kini)
28. “Influence of Motivational Theories in Making Total Quality Initiatives Successful in China,” Pan Pacific Business Association Conference, Anchorage, Alaska, May 2004. (Ranjan Kini, Wei Xing Li, Charles J. Hobson)
27. “Understanding Internet Banking Patronage-A Strategic Imperative for Community Banks?” Decision Sciences Institute Annual Conference, Washington, D.C., November, 2003. (Ranjan Kini)
26. "Can Internet Banking Provide Competitive Advantages to Community/Regional Banks?" Decision Sciences Institute Annual Conference, Washington, D.C., November, 2003. (Ranjan Kini)

25. “A study of factors influencing ERP adoption framework and evaluation in a developing country: Case studies from Thailand” European Conference on Information Technology Evaluation, Madrid, Spain, September 2003. (Penjira Kanthawongs, Ranjan Kini)
24. “An Examination of the Degree of Management Control Used By American and Japanese Multinational Corporations on Their Subsidiaries in Thailand”, The 4<sup>th</sup> International Conference On Co-operation & Competition C & C, Vaxjo University, Vaxjo, Sweden, September, 2003. (Santidhorn Pooripackdee, Lester Digman, Ranjan Kini)
23. “mCommerce: Can eCommerce show the Road to Success?” INFORMS Marketing Sciences Institute Conference, College Park, Maryland, June, 2003. (Ranjan Kini, Subir Bandyopdhayay.)
22. “Is China Ready for mCommerce adoption?” Pan Pacific Business Association Conference, Shanghai, China, May 2003. (Ranjan Kini, Wei Xing Li, Somboon Thanarithiporn)
21. “Perceptions on Adoption and Value Curve Space of mCommerce”, Decision Sciences Institute Annual Conference, 2002, San Diego, CA. (Ranjan Kini)
20. “mCommerce and eCommerce in Thailand – A value space analysis”, The Seventh Asia-Pacific Decision Sciences Institute Conference, 2002, Bangkok, Thailand. (Ranjan Kini, Somboon Thanarithiporn)
19. “Making Total Quality Initiatives Successful in Thailand – The Motivation Theory Effect”, The Seventh Asia-Pacific Decision Sciences Institute Conference, 2002, Bangkok, Thailand. (Ranjan Kini, Charles Hobson)
18. “An Empirical Study of Ethical Attitudes of University Students Towards Software Piracy”, Decision Sciences Institute Annual Conference, 2001, San Francisco, CA. (Ranjan Kini, H. V. Ramakrishna, B. S. Vijayraman)
17. “An Empirical Study of the IS Outsourcing Evaluation Strategy of Thailand IS Executives”, Decision Sciences Institute Annual Conference, 2001, San Francisco, CA. (Ranjan Kini)
16. “Applicability of human motivational theories to Knowledge Management”, Midwest Decision Sciences Institute Conference, Chicago, IL, March 2000. (Ranjan Kini, Charles Hobson)
15. “Human Motivational theories and Successful Total Quality Initiatives”, Midwest Decision Sciences Institute Conference, Chicago, IL, March 2000, (Ranjan Kini, Charles Hobson)

14. Workshop on “Fraud and Computer Crime Have No Boundaries”, International Decision Sciences Institute Conference, Athens, Greece, July 1999. (Jointly with B. S. Vijayraman, Ranjan Kini, Susan D. Haugen, Robert Behling, Saleh B. Khumwala, Khi Thai)
13. “Information Technologies and Productivity: The Next Challenge for Thai Manufacturers?” International Decision Sciences Institute Conference, Athens, Greece, July, 1999. (Ranjan Kini)
12. “Software Piracy and Ethics in an University Environment”, Fifteenth Annual Conference of the International Association of Management, Montreal, Canada, August 1997. (Ranjan Kini, Anna R. Rominger, B. S. Vijayraman)
11. “Applicability of Human Motivational Concepts in the Success and Failure of Total Quality Initiatives”, Fourteenth Annual Conference of the International Association of Management, Toronto, Canada, August 1996. (Ranjan Kini)
10. “Role of EDI in Small and Medium Size Companies in India or Developing Nations”, Global Conference on Small & Medium Industry & Business, Bangalore, India, January 1996. (Ranjan Kini)
9. “Information Technologies and Productivity: The Next Frontier for Indian Manufacturers”, Global Conference on Small & Medium Industry & Business, Bangalore, India, January 1996. (Ranjan Kini)
8. “Barriers to Setting up IT Businesses in India”, Global Conference on Small & Medium Industry & Business, Bangalore, India, January 1996. (Ranjan Kini, B. S. Vijayraman and Dr. H. V. Ramakrishna)
7. “Outsourcing - Beyond the 'Fad'”, Western Decision Sciences Institute 23rd Annual Meeting, Maui, Hawaii, March-April, 1994. (Ranjan Kini, Nancy Griffioen Reitveld)
6. “Beyond Customer Satisfaction”, Midwest Decision Sciences Institute 24th Annual Meeting, Lansing, MI, April 1993. (Ranjan Kini)
5. “EDI is not a Global Competitive Tool”, ORSA/TIMS Annual Conference, Anaheim, CA, November 1991. (Ranjan Kini)
4. “A study of underlying attributes affecting the success and development of Strategic Information Systems”, Proceedings, DSI Annual Conference, Las Vegas, NV, November 1988. (Ranjan Kini, Anne Steele, Gwen Loy)



3. “Location Planning in JIT and MRP Environment”, ORSA/TIMS Annual Conference, Denver, CO, October 1988. (Ranjan Kini)
2. “Application of Hierarchically Significant Part Numbering to Group Technology”, Southeast TIMS, Proceedings, Myrtle Beach, SC, October 1987. (Ranjan Kini)
1. “Bi-Directional Linking: Associative Memory Database Management Technique”, American Institute of Decision Sciences Proceedings, Toronto, 1984. (Ranjan Kini)

### **Non-refereed Articles**

10. “Leveraging Data”, 40 under 40 Professionals to Watch, BusIness, The Times publication, October 2013.
9. Book Review on “Process Innovation: Reengineering Work through Information Technology” by Davenport, T. H., APICS Textile & Apparel SIG Newsletter, Second Quarter, 1994. (Ranjan Kini)
8. “Mass Customization: The Next Evolutionary Step of Quick Response Philosophy”, APICS Textile & Apparel SIG Newsletter, Fourth Quarter, 1993. (Ranjan Kini)
7. “IS Outsourcing: the Good, the Bad, and the Ugly”, Northwest Indiana Business Conditions, Volume 2, Number 2, 1994. (Ranjan Kini, Barry Markus)
6. Book Review, “Reengineering the Corporation: A Manifesto for Business Revolution”, by Hammer, M. & Champy, J. APICS Textile & Apparel SIG Newsletter, Third Quarter 1993. (Ranjan Kini)
5. “Total Quality Management: Is it for You?” Northwest Indiana Business Conditions, Volume 1, Number 3, 1993. (Ranjan Kini)
4. “QR 1992 Conference”, APICS Textile & Apparel SIG Newsletter, Fourth Quarter 1992. (Ranjan Kini)
3. Working Paper, University of North Carolina at Greensboro, “Bill of Materials Processing: A Hierarchically Significant Part Numbering”, August 1987. (Ranjan Kini)
2. Invited paper to Conference on New Developments and Integrative Opportunities in Information Systems & Operations Management, “Information Encoding/Decoding: A Technique for Data Management and its Applications”, School of Business and Economics, University of North Carolina at Greensboro, April, 1986. (Ranjan Kini)

1. Working Paper, University of North Carolina at Greensboro, “A Part Numbering Identification System: Bill of Material Processing and Product Structure Encoding/Decoding”, September 1985. (Ranjan Kini)

## **RESEARCH AND INTERESTS**

Specialization and interest in Information Systems applications, Strategic Information Systems, Information Systems Outsourcing, Decision Support Systems, Knowledge Systems. Currently working on mBusiness, eBusiness, IT in Healthcare, Social Media technologies and Technology Management topics.

## **GRANTS**

- § ***International Travel Grant***, \$600, IU, to present a paper at the 6<sup>th</sup> European Conference on Information Management Evaluation, Cork, Ireland, September, 2012.
- § ***Online Course Development Grant***, \$4000, Center for Innovation and Scholarship in Technology and Learning (CISTL), IUN, 2011.
- § ***Online Course Development Grant***, \$4000, Division of Continuing Studies, IU, 2010.
- § ***International Travel Grant***, \$200, IU, to present a paper at the Eighth IFIP i3e Conference Tokyo, Japan, September 2008.
- § ***Podcasting Initiative Grant***, IU, \$600, June 2008.
- § ***Center for Sustaining Regional Vitality***, \$4200, To conduct a feasibility study of ICT needs of the Lake County Cities and towns for integration and consolidation, 2008 (Principal Investigator)
- § ***International Travel Grant***, \$700, IU, to present a paper at the Seventh IFIP i3e Conference Wuhan, China, September, 2007.
- § ***Microsoft Dynamics Software Grant***, worth \$100,000 from Microsoft Corporation, granted this enterprise integration software to incorporate it in classroom teaching, 2006-current.
- § ***Center for Sustaining Regional Vitality***, \$7960, Developing an Export Market Strategy for Transportation, Logistics and Distribution Industry in Northwest Indiana, 2006 (Co-Investigator)
- § ***Software Grant*** from Web Surveyor Corporation. They granted their product flagship product WebSurveyor, Herndon, VA, web-based research tool, 2005-2007
- § ***International Travel Grant***, \$700, IU, to present a paper at the 12<sup>th</sup> European Conference on Information Technology Evaluation, Turku, Finland, September, 2005
- § ***University Teacher Grant***, \$12500, Rotary International Foundation, to teach and conduct research at Universidad Adolfo Ibanez, Santiago, Chile, 2005
- § ***Center for Sustaining Regional Vitality***, \$6000, Developing a Strategic Marketing Plan for Transportation, Logistics and Distribution Industry in Northwest Indiana (Joint)

- § **SBC Excelerator Grant**, \$25000, as Director of LakeNet, to establish LakeNet as a Portal, September 2003 (Group Investigator)
- § **IUN Technology Fee Grant**, Data Mining software worth \$3000, to teach Data mining as an elective to business students, August, 2003, 2004
- § **International Travel Grant**, \$500, IU, to present a paper at the Tenth European Conference on Information Technology Evaluation, Madrid, Spain, September, 2003
- § **Service Learning Grant**, \$3,000, Indiana Campus Compact, Indianapolis, IN, May 2003
- § **Community Assistance Program Grant**, \$2250, Rotary International and Rotary Clubs of Schererville, Gary, Munster, Highland, Crown Point, as President of LakeNet, to make LakeNet as a Volunteer Independent Electronic Community Net of Northwest Indiana, September, 2002
- § **International Travel Grant**, \$500, IU, to present two papers at The Seventh Asia-Pacific Decision Sciences Institute Conference in Bangkok, Thailand, 2002
- § **International Travel Grant**, \$700, IU, to present a paper and workshop at the International Decision Sciences Institute Conference in Athens, Greece, 1999
- § **University Teacher Grant**, \$10000, Rotary International Foundation, to teach and conduct research at Bangkok University, Bangkok, Thailand, 1998
- § **Software Grant** worth \$10,000 from ILINC Corporation, Troy, New York. They granted their product LearnLinc2.0 server and 10 client licenses, web-based synchronous distance education software, 1997.
- § **Research Grant-in-Aid**, Indiana University Northwest, Gary, IN, 1997
- § **Access Indiana Grant**, as Director of LakeNet, to start a Volunteer Electronic Community Net of Northwest Indiana, March 1996
- § **Center for Applied Research Grant**, University of North Carolina at Greensboro, NC, 1986
- § **Graduate School Research Grant**, Texas Tech University, Lubbock, TX, 1985

## **PROFESSIONAL SERVICES**

**Senior Editor:** Information Systems Management Journal (2007- current)

**Editorial Review Board:**

i-Business (2013 – 2015)

European Journal of Information System Evaluation (2007-current)

International Journal of E-Adoption (2008- 2014)

International Journal of u- and e- Service, Science and Technology (2008-2011)

**Area Editor:** International Journal of Operations & Quantitative Management (1995-1999)

**Ad hoc Reviewer:** Journals:



Journal of Marketing Communications

- 📖 Journal of Global Information Technology Management
- 📖 Journal of Business Ethics
- 📖 Behavior & Information Technology
- 📖 Information Systems Management Journal
- 📖 Journal of Scholarship of Teaching and Learning
- 📖 International Journal of Production Research
- 📖 International Journal of Operations & Quantitative Management
- 📖 Journal of Computers and Industrial Engineering
- 📖 ACM SIGBIT Data Base
- 📖 Management Information Systems Quarterly

*Proceedings:*

- ❖ Proceedings of European Conference on Information Systems
- ❖ Proceedings of IFIP Conference on E-commerce, E-business, E-government
- ❖ Proceedings of European Conference on Information Management Evaluation
- ❖ Proceedings of Decision Sciences Institute Annual Conference
- ❖ Proceedings of Midwest Decision Sciences Institute Annual Conference
- ❖ Proceedings of Southwest Decision Sciences Institute Annual Conference
- ❖ Proceedings of International Computer Information Systems Conference
- ❖ Proceedings of International Association of Management Conference

*Conferences Committee:*

- ✦ Member, Well-being in the Information Society, Turku, Finland, 2010-current.
- ✦ Member, International Information Management Evaluation Conference, 2010-current.
- ✦ Member, International Conference on u- and e- Service, Science & Technology (2008-11)
- ✦ Member, IFIP Conference on E-commerce, E-business, E-government, 2006-10
- ✦ Member, European Information Management Evaluation Conference, 2008-current
- ✦ Member, European Information Technology Evaluation Conference, 2004-08.

*Session Chair:*

- ✦ IFIP i3e Conference on E-Commerce, E-business, E-government, Tokyo, Japan, 2008
- ✦ IFIP i3e Conference on E-Commerce, E-business, E-government, Wuhan, China, 2007
- ✦ European Conference on Information Management Evaluation, Montpellier, France, 2007
- ✦ European Conference on Information Technology Evaluation, Turku, Finland, 2005
- ✦ Values and Ethics in Information Systems, Decision Sciences Institute Annual Conference, Orlando, 1996
- ✦ Global Conference on Small & Medium Industry & Business, Bangalore, India, 1996

- ✦ Applications in Marketing, 2nd Annual Business Research Conference, Indiana University Northwest, Gary, IN, October 1993
- ✦ Applications of Information Technology, Southeast Decision Sciences Institute Annual Conference, Winston-Salem, NC, February 1988

***Panel:***

- ✦ *Chair, "Opportunities and Roadmap for mBusiness Research" at the Decision Sciences Institute Annual Conference at Washington, D.C., November 2003.*
- ✦ *Member, Fraud and Computer Crime have no Boundaries, International Decision Sciences Institute Conference, Athens, Greece, 1999*
- ✦ *Member, Effect of Liberalization on the Indian Economy, Technological Priorities, and Information Deployment, Decision Sciences Institutes Annual Conference, Orlando, 1996*

***Discussant:***

- ✦ Annual Academy of Management Conference, Toronto, Canada, 1997
- ✦ Global Conference on Small & Medium Industry & Business, January 1996.
- ✦ Annual Business Research Conference, Indiana University Northwest, Gary, IN, 1992, 1993
- ✦ Midwest Decision Sciences Institute Annual Conference, April 1993
- ✦ Decision Sciences Institute Annual Conference 1987, 1988, 1989, 1993, 1996
- ✦ Southeast DSI Annual Conference, Winston-Salem, NC, February 1988

***Officer***

- 🗣 ***Steering Committee**, Textile and Apparel Specific Interest Group, American Production and Inventory Control Society, Falls Church, VA, 1989-1997*
- 🗣 ***Treasurer**, Piedmont Triad Chapter - American Production and Inventory Control Society, Greensboro, NC, 1988-90*
- 🗣 ***Faculty Advisor** - Data Processing Management Association, University of North Carolina at Greensboro Student Chapter (1986-87)*

**AWARDS**

**TEACHING RECOGNITION**

- 🗣 ***Recognition for contribution, support, and positive influence to the university and to IUN Athletics**, IUN, 2015.*
- 🗣 ***Outstanding Professor of the Year**, School of Business, IUN, 2015*
- 🗣 ***Outstanding Teaching Award**, School of Business, IUN, 2005, 2009*
- 🗣 ***Who's Who Among America's Teachers**, Austin, TX, 2005*

- ⊘ *Who's Who Among America's Teachers*, Austin, TX, 2004
- ⊘ *Nominee, Founder's Day Teaching Award*, Indiana University Northwest, 2003
- ⊘ *Teaching Excellence Recognition Award*, Indiana University Northwest, 1997-98
- ⊘ *Teaching Excellence Recognition Award*, Indiana University Northwest, 1996-97
- ⊘ *Who's Who Among America's Teachers*, Lake Forest, IL, 1996

#### **ADDITIONAL RECOGNITION**

- ❖ *Rotary Foundation Willam Cable Award, District 6540*, 2013
- ❖ *Professionals to Watch*, BusINess, The Times publication 2013.
- ❖ *Outstanding Service Award*, School of Business, 2010
- ❖ *Rotary Woodruff Key Award, Rotary International, District 6540*, 2009
- ❖ *Variety of International, National and Regional Who's Who Directories* ❖  
*Outstanding Young Men of America*, 1984

#### **SCHOLARSHIP**

- ⊘ **Recipient of Government of India Merit Scholarship, 1971-76**

#### **COURSES TAUGHT**

##### *Last 10 years*

- Business Intelligence/Data Mining (*Graduate Level*)
- Management Information Systems (*Ph.D. Level*)
- Business Telecommunications & Electronic Commerce (*Senior & Graduate Level*)
- eBusiness (*Graduate Level*)
- Management Information Systems (*Junior & Graduate Level*)
- Decision Support Expert Systems/Data Mining (*Senior & Graduate Level*)

##### *Occasionally*

- Coordinator, Computing Skills for Management (*Graduate Level: Last taught - 2000*)
- Production/Operations Management (*Junior & Graduate Level: Last taught - 1998*)
- Total Quality Management (*Graduate Level: Last taught - 1994*)
- Computer-based Decision Support Tools (*Senior Level: Last taught - 1993*)
- Micro Computers for Business (*Senior Level: Last taught - 1990*)
- Database Programming (*Senior Level: Last taught - 1990*)
- Introduction to Business Information Systems (*Sophomore Level: Last taught - 1989*)
- Basic Programming (*Sophomore Level: Last taught - 1986*)
- Management Science/Operations Research (*Senior Level: Last taught - 1985*)
- Business Statistics (*Sophomore Level: Last taught - 1983*)
- Business Strategy and Policy (*Senior Level: Last taught - 1982*)
- Small Business Management (*Senior Level: Last taught - 1982*)

## **COMPUTING PROFICIENCY IN**

**Hardware:** Tablets, PCs, Networked Workstations, Servers, Notebooks, and Smartphones and Handhelds.

**Operating Systems:** Windows 10, Windows 8, Windows 2003, 2000, NT Server 4  
Windows 7/Vista/XP/2000/Me/98/95, DOS, and VAX/VMS

**Languages:** Python, XML, HTML, SQL, BASIC, COBOL, FORTRAN, and competency in Visual programming languages such as VB, VJ, and VC. Also have worked with simulation languages GPSS, CSMP, DYNAMO, and SIMSCRIPT

**Software:** ERPNext, Microsoft Office 2016; IIS 6.0; MS Dynamics; FrontPage 2003; Data Mining: PolyAnalyst 4.5 & XLMINER; EXSYSP and EXSYS-Windows; SPSS for Windows; SAS for Windows; ORACLE

## **DISSERTATION**

*Integrating Hierarchically Significant Part Numbers to Bill of Materials Processing:* Includes a unique part-numbering scheme that due to its inherent properties enhances the data processing function of the bill of materials processing.

## **SELECTED SEMINARS/WORKSHOPS**

### **Presented:**

- **“In Search of Appi-ness: How small businesses can leverage Apps to develop cost-effective mobile marketing strategy”**, Workshop Sponsored by Innovate Indiana and supported by SBDC Indiana and CREED, January **2017**.
- **“GIS for Economic Development”**, to Lake County, IN, county and city elected officials, August **2015**.
- **“All things about Data”**, IU Alumni Association, November **2013**.
- **“Knowledge in Healthcare IT and Health Insurance in the USA: Obama bill”**, Bangkok Dusit Medical Center, Bangkok, Thailand, May **2012**.
- **“Knowledge-based Economy and Society – The importance of ICT and eBusiness”**, School of Business, University of Chile, Santiago, April **2005**.
- **“Trends in Asian Technology and Socio-economic Development”**, Faculty of Engineering and Sciences, Universidad Adolfo Ibanez, Santiago, Chile, January **2005**.
- **“eLearning”**, Workshop, Bangkok University Faculty and Administration, Bangkok, Thailand, July, **2003**.
- **“Information Technology for Strategic Advantage”**, Keynote Address, International MBA Program Orientation, Bangkok, Thailand, May, **2003**.
- **“Internet and Web Development”**, Workshop, Empowerment Zone Workshop Series, East Chicago, May **2003**.
- **“Ecommerce Trends”**, sponsored by KENAN INSTITUTE OF ASIA, Bangkok,

Thailand, July, **2000**

- **“Executive PC/IT Seminar”**, sponsored by IUN Center for Management Development, Schererville, IN, **1999, 2000**
- **“Quick Response Technologies”**, Raleigh, NC; sponsored by American Production and Inventory Control Society, Falls Church, VA, and College of Textile Engineering, North Carolina State University, **1994**
- **“Quick Response Technologies”**, Reading, PA; sponsored by American Production and Inventory Control Society, Shuylkil Valley Chapter, **1994**
- **“Quick Response Technologies”**, St. Louis, MO; sponsored by American Production and Inventory Control Society, Falls Church, VA, **1993**
- **“Quick Response Technologies”**, Atlanta, GA; sponsored by American Production and Inventory Control Society, Falls Church, VA, **1992**
- **“Quality Means Everything”**, for Center for Management Development", Indiana University Northwest, Gary, IN, **1992**
- **“Quick Response Technologies”**, Greensboro, NC, sponsored by American Production and Inventory Control Society, Falls Church, VA, **1991**

### **UNIVERSITY SERVICES**

- Faculty Coordinator, IUN MBA Alumni Reunion Group, (2017 – current)
- Faculty Advisor, Red Hawk Entrepreneurial Club, raised funds from the community to start a student-run retail store – *Red Hawk Enterprise*, (2017 – current)
- *Chair*, Engagement Committee, School of Business & Economics, IUN, (2017- current)
- *Member*, Executive Committee, School of Business & Economics, IUN, (2017- current)
- *Chair*, Computing Committee, IUN (2017- current)
- *Member*, IU Northwest Promotion & Tenure Committee, (2011-current)
- *Member*, IU Northwest Council, IUN, (2017- current)
- *Member*, University Technology Council, IUN (current)
- *Member*, Strategic Planning Committee, School of Business & Economics, IUN (current)
- *Member*, University Faculty Affairs Committee, IUN
- *Member*, Curriculum & Assessment Committee, School of Business & Economics, IUN
- *Chair*, Technology Interface Committee, School of Business & Economics, IUN
- *Vice President*, University Faculty Executive Council, IUN
- *Member*, University Faculty Executive Council, IUN
- *Chair*, Faculty Board or Review, IUN
- *Member*, Assessment Committee, School of Business & Economics, IUN
- *Chair*, Curriculum and Assessment Committee, School of Business & Economics, IUN
- *Member*, University Budget Committee, IUN
- *Member*, University AQIP Committee, IUN
- *Member*, University Curriculum Globalization Committee, IUN □ *Consultant*, Indiana University, HelpNet Program, Bloomington, IU
- *Member*, University Teaching and Audio-Visual Committee, IUN



- *Member*, University Technology Fee Committee, IUN
- *Member*, Technology Transfer Liaison Council, Indiana University, Bloomington
- *Member*, University Affirmative Action Committee, IUN
- *Member*, University Campus Planning Committee, IUN
- *Member*, Graduate/Undergraduate Committee, Division of Business & Economics, IUN
- *Member*, Curriculum Committee, Division of Business & Economics, IUN
- *Member*, Computer Committee, Division of Business and Economics, IUN
- *Member*, Bryan School of Business and Economics, Committee on Committees, University of North Carolina at Greensboro
- *Chair*, Departmental Curriculum Committee, ISOM Department, Bryan School of Business and Economics, University of North Carolina at Greensboro
- *Member*, Bryan School of Business and Economics Curriculum Committee, University of North Carolina at Greensboro, Greensboro
- *Member*, Departmental Curriculum Committee, ISOM Department, Bryan School of Business and Economics, University of North Carolina at Greensboro

## **MEMBERSHIP**

- Association of Information Systems Professionals
- Association of Computing Machinery
- International Association of Computer Information System Professionals
- Decision Sciences Institute.

## **CONSULTING**

Worked on a variety of consulting projects focusing on Location Based Services, GIS, Data Analytics, Data Mining, eCommerce, mCommerce, Networking and Telecommunications, IT in Healthcare, and Information Technology infrastructure deployment in small to medium size businesses.

## **VOLUNTEERING & COMMUNITY INTERESTS**

- † **Chair, Administrative Council**, 🌐 Rotary District 6540, Rotary International, (2018-19), for 57 Rotary Clubs in Northern Indiana.
- † **Chair, Finance Committee**, 🌐 Rotary District 6540, Rotary International, (17-18) for 57 Rotary Clubs in Northern Indiana.
- † **District Governor**, 🌐 Rotary District 6540, Rotary International (2016-17) for 57 Rotary Club in Northern Indiana.
- † **District Assistant Governor**, 🌐 Rotary District 6540, Rotary International (2013 - 2015)
- † **District Social Media Trainer**, 🌐 Rotary District 6540, ROSNF, Rotary International (2013 - *current*)

- † **Chairman**, Scholarship Committee, **District 6540**,  **Rotary International**, (1996-97, 1999 – *current*.)
- † **Member**, Neighborhood Spotlight Task Force,  **Legacy Foundation of Northwest Indiana** 2013 - 2017.
- † **Member**,  Northwest Indiana Forum Technology Group, 2008- 2013.
- † **Member**, Information and Communication Technology Advisory Committee, Gary Mayor Karen Freeman-Wilson, 2011-2012.
- † **Member**, Board of Advisors,  **Lake Central High School** Business Department, 2007–*current*.
- † **Director** (1995-2013) & **Chairman** (2000-2002); **LakeNet**, Volunteer Electronic Community Network of Northwest Indiana, IN  
**Co-Chair** Information Technology (2007) *Good Government Initiative*, Lake County, IN
- † **Director**, OperationTEN, Schererville, IN, 2004 – 2011.
- † **President**, Rotary Club of Schererville, 2003-2005.
- † **Member**, Schererville Chamber of Commerce, Schererville, 2001- 2008
- † **President**, Indian American Association of Northwest Indiana, IN, 1999; **Director**, 1996-98; **Chairman**, March-of-Dimes and Adopt-a-Highway, Indian American Association of Northwest Indiana, 1993-99
- † **Director**, Rotary Club of Schererville, IN, 1993-96, **Sergeant-at-Arms**, Rotary Club of Schererville, IN, 1996-1997
- † **Secretary**, India Association of Greensboro, NC, 1989-90

**REFERENCES** Available upon request